

# **Nextech AR Solutions** 2022

CSE: NTAR OTC: NEXCF

### Disclaimer / Safe Harbour



This communication may contain statements, other than statements of current or historical fact, that constitute "forward-looking statements". In some cases, you can identify forward-looking statements by terminology such as "anticipate," "believe," "expect," "intend," "estimate," "project," "forecast," "plan," "predict," "seek," "goal," "will," "may," "likely," "should," "could," and similar expressions or expressions of the negative of these terms. This presentation contains forward-looking statements that are based on our management's current estimates, beliefs and assumptions which are based on management's perception of historic trends, current conditions and expected future developments, as well as other factors management believes are appropriate in the circumstances. Although we believe that the plans, intentions, expectations, assumptions and strategies reflected in these forward-looking statements are reasonable, these statements relate to future events or our future financial performance, and involve known and unknown risks, uncertainties and other factors that may cause our actual results to be materially different from any future results expressed or implied by these forward-looking statements. Although the forward-looking statements contained in this presentation are based upon what we believe are reasonable assumptions, investors are cautioned against placing undue reliance on these statements since actual results may vary from the forward-looking statements involve known and unknown risks, uncertainties and other factors, which are, in some cases, beyond our control and which could materially affect our results. These risks are described in further detail our Management's Discussion and Analysis for the year ended December 31, 2021 and are discussed more fully in Nextech's filings with the Ontario Securities Comission (OSC).

Total Bookings and Backlog are not defined by and does not have a standardized meaning under International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board. This non-IFRS financial performance measure is defined below. Non-IFRS financial measures are used by management to assess the financial and operational performance of the Company. The Company believes that this non-IFRS financial measure, in addition to conventional measures prepared in accordance with IFRS, enables investors to evaluate the Company's operating results, underlying performance and prospects in a similar manner to the Company's management. As there are no standardized methods of calculating these non-IFRS measures, the Company's approaches may differ from those used by others, and accordingly, the use of these measures may not be directly comparable. Accordingly, this non-IFRS measure is intended to provide additional information and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with IFRS.

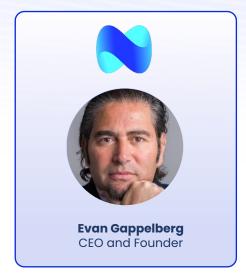
Total Bookings: the total dollar value of technology services and license services included in contracts with our customers. 'Value' is the total revenue (recognizable or not) associated with each transaction, as opposed to the amount invoiced or recognized as revenue in the period. This information provides the user with information on the performance of our sales efforts in the period, as there is a timing difference between when we close a deal and when it is ultimately 'earned' as defined in IFRS for revenue due to the term of our contracts and delivery timelines.

Backlog: the estimated unearned portion of technology services and license services in customer contracts that are in process and have not been completed as at the specified date. This includes billed and unbilled amounts within each contract. Since our revenue is recognized as earned, this will translate to total bookings to date less earned revenue recognized on the financial statements. This information provides the user with an estimate of the work expected to be completed and earned in the future at a given point and is used by management to allocate resources to our revenue delivery team.

Total Bookings and Backlog should not be considered a substitute for or in isolation from measures prepared in accordance with IFRS. These non-IFRS measures should be read in conjunction with our annual audited consolidated financial statements for the year ended December 31, 2021. Readers should not place undue reliance on non-IFRS measures and should instead view them in conjunction with the most comparable IFRS financial measures. See the reconciliations to these IFRS measures in the "Reconciliation of Non-IFRS Measures" section of the recent MD&A dated May 19, 2022, found on Sedar.com.

### Blue Chip Leadership Team











## **Engineering Team**









#### Building Relationships With Big Tech & Ecommerce



#### **Partnerships**















#### **Ecommerce Customers**





















































































#### Reasons to Invest in Nextech AR



**Market** 



Targeting a booming market where the metaverse will fundamentally transform online shopping

**Timing** 



Immersive tech is taking off, and Nextech has 4 years of experience in this space anticipating this moment

Scalability



Sustainable, highly scalable SaaS based vertically integrated technology

**Technology** 



Nextech AR has created over 10,000 3D models, 70% of those models created in Q4 2021 - Q1 2022 alone

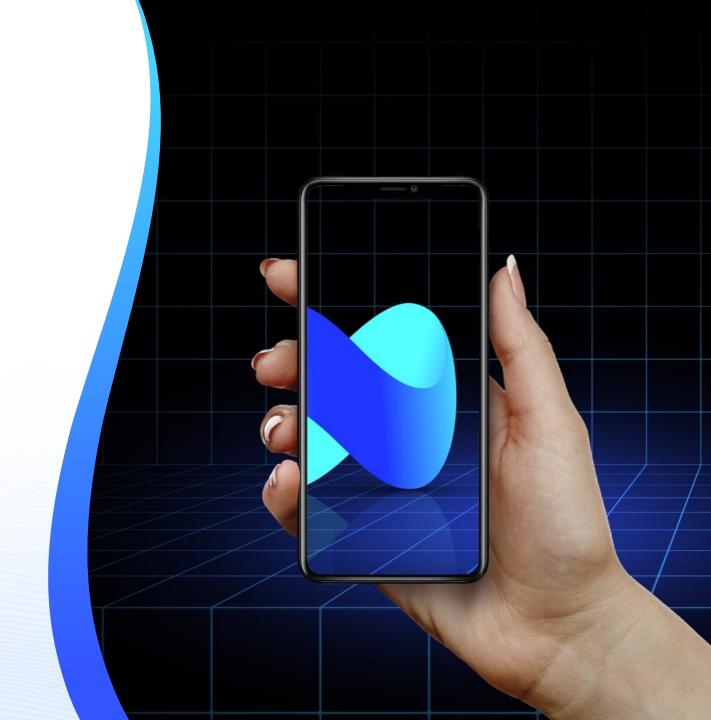
Leadership



A skilled and experienced blue-chip leadership team in a fast evolving and high demand market



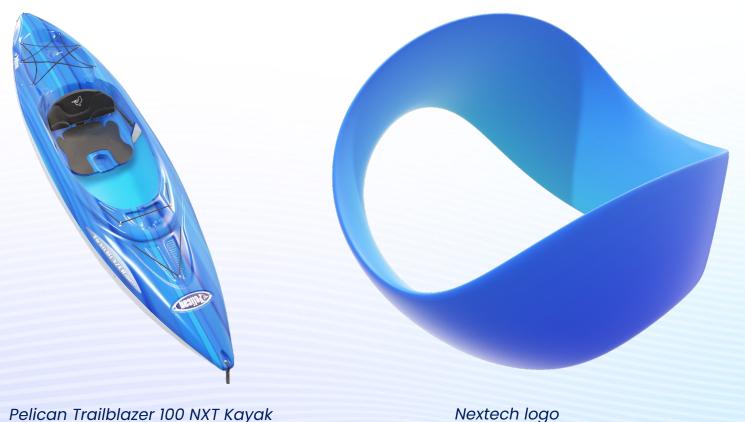
## Nextech's 3D AR Model Factory



#### What is a 3D Model?



## 3D modeling is a technique in computer graphics for producing a three-dimensional (3D) representation of any object





Nextech logo

Craftsman Toolbox

### Nextech's Company Mission

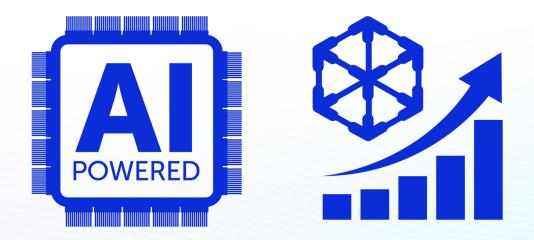


To build the first vertically integrated Al-powered 3D model factory for the Metaverse

## Powered by Artificial Intelligence



#### 3 distinct AI technologies coming together to power 3D + AR content creation at mass scale



2D to 3D Conversion



CAD to POLY Conversion



Mesh to Texture Conversion

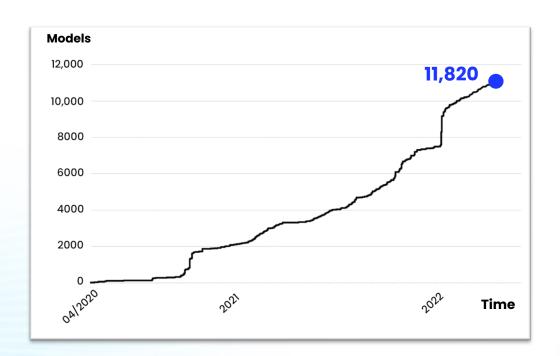
## **Explosive 3D Model Orders & Views as Demand Rises**



#### **3D Model Creation**

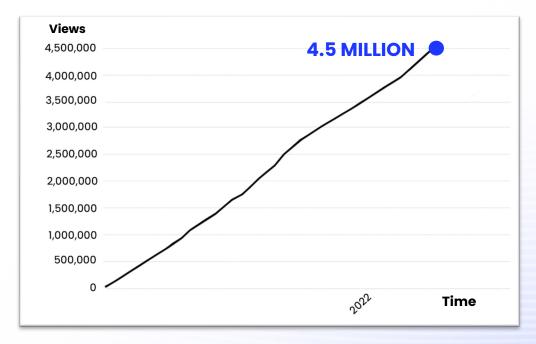
- Total 3D models created all time: 11,820
- Total 3D models created in 2022 thus far: 3566
- % of all 3D models created in 2022: 30%

#### \*As of June 1, 2022



#### **3D Model Views**

- Total 3D models served all time: Over 4.5 MILLION
- Total 3D models served in Q1: Approx. 1 MILLION
- Average/month last year: 47,161
- Average/month in Q1 2022: 72,536
- Increase in average download: 154%



### The Nextech Double Advantage



**3D + AR for RETAILERS** 



2D to 3D



3D + AR for MANUFACTURERS

ARitize CAD

CAD to 3D

#### The Nextech Double Advantage

Pricing, Quality, Scalability for **BOTH retail & manufacturing** is unmatched

✓ Product Hotspots ✓ Animations ✓ 360 Exploded Views ✓ Color Configurator
✓ 3D Swirl Ads ✓ 3D Carousel ✓ Virtual Staging ✓ Room Decorator

### ARitize 3D

## Al Powered 3D Model Creation At Scale For

#### **Ecommerce**





- √ 2D Images to 3D Models
- √ Available in Shopify
- √ Highest quality models
- √ Scalable
- √ Competitive pricing





Click here to watch



Accessories



**Furniture** 



Artwork (NFT) Beeple \$69M





Scooters





Sports Equip





Bikes





### TRY IT YOURSELF: 2D to 3D Examples

Use Your Smartphone Camera To Scan The QR Codes

\*NO APP REQUIRED



Jewelry



Electronics



Shoes





Small **Appliances** 





Large **Appliances** 





Clothing









## CAD to POLY Self-Serve Competitive Advantage



#### What is the CAD to POLY Advantage?

3D Model creation is faster, & more cost effective without compromising quality

#### **Vertically Integrated**

✓ Integrate with other Metaverse suite apps ✓ Future opportunity to integrated with other 3rd party apps

#### **AI-Powered**

Automate 3D modelling processes through our built-in **ML programs** including:

- 1) CAD to Mesh Creation
- 2) Texture Creation

#### **3D Model SaaS**

- ✓ Offer easy to use / intuitive 3D model creation apps
- ✓ Enable users to scale their 3D modelling pipeline

# ARitize CAD Al Powered 3D Model Creation At Scale For Manufacturers





## **AR**itize CAD

- √ CAD files to 3D Models
- √ Solution for Manufacturers
- √ Eliminate product photography
- √ Highest quality models
- √ Scalable
- √ Competitive pricing







Scan the QR Code using your smartphone camera



2021 Ford Mustang Mach-E

Click here to watch

## TRY IT YOURSELF: CAD to 3D Examples

Use Your Smartphone Camera To Scan The QR Codes

\*NO APP REQUIRED



FORD Mustang Mach-E



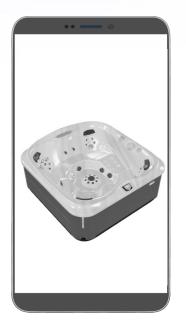


FORD Escape Hybrid





Jacuzzi





Boat





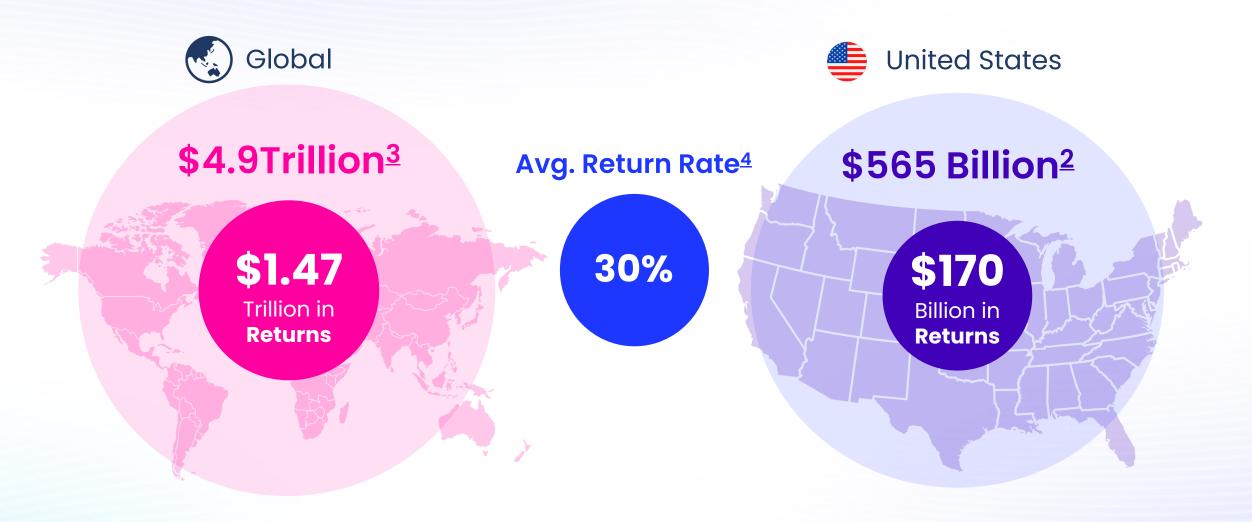
Boat





## E-Comm Returns Cost \$1.47 T Annually





<sup>&</sup>lt;sup>2</sup> https://nrf.com/research/customer-returns-retail-industry

<sup>3</sup> https://www.emarketer.com/worldwide-ecommerce-will-approach-5-trillion-this-year

<sup>&</sup>lt;sup>4</sup> https://www.cbre.us/cbre-forecasts-online-returns-to-hit-record-\$70-5b-this-holiday-season

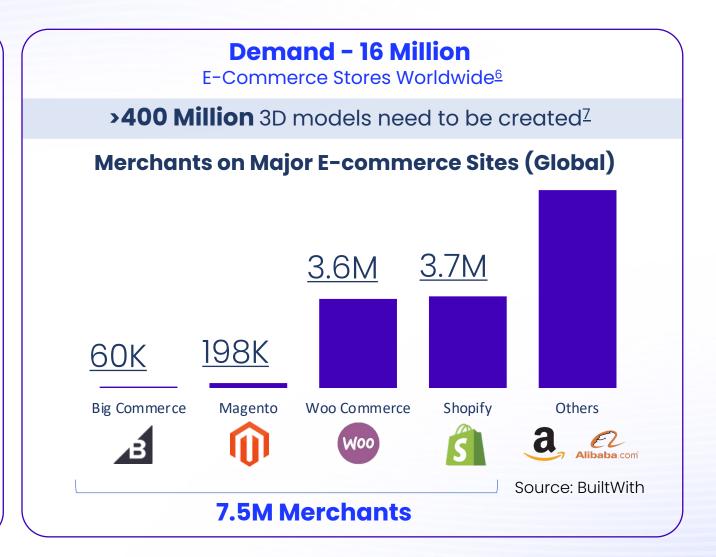
<sup>&</sup>lt;sup>5</sup> https://arinsider.co/2020/06/29/does-ar-really-reduce-ecommerce-returns/

#### 3D Asset Creation Needs To Scale



## Major Challenges in 3D Model Creation

- Time consuming
  1-2 weeks/model
- Requires technical talent
- Inconsistent quality
- \$\frac{\text{High costs}}{\text{>\$100-200/3D model}}\$
- ✓ Unscalable





## Why Products in 3D+ AR?



higher conversion rates when consumers interact with products with AR experiences(1)



of **consumers prefer** retailers with AR experiences (2)



reduction in product returns with use of 3D and AR on the web (3)

## Big Tech is Driving 3D Adoption





## Indexing 3D models for higher search ranking

>5,000 - 3D Models indexed by Nextech



"With 3D models, your Shopify store will rank higher on Google and your models may even show up on the first page of search results."

- Shopify<sup>12</sup>

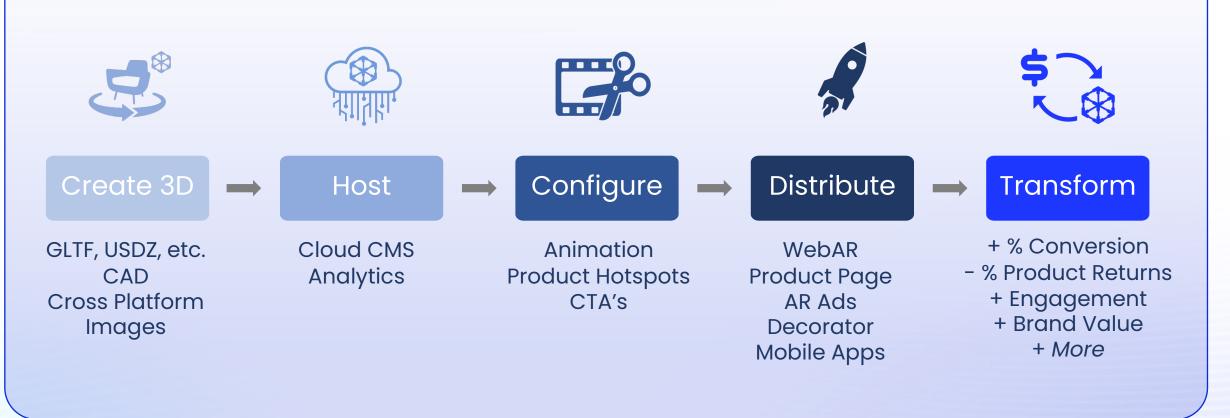
## Nextech AR: Market Disruptor on Price & Scale







## Packaged into a SaaS solution built for scale for Ecommerce



## Enhancements to 3D/AR Content



Create 3D → Host → Configure → Distribute → Transform

## **Product Hotspots**





## Enhancements to 3D/AR Content



Create 3D

Host

 $\Rightarrow$ 

Configure

Distribut

Transform

## **Animations**





## Enhancements to 3D/AR Content



Create 3D

 $\Longrightarrow$ 

Host

 $\Rightarrow$ 

Configure

Distribute

 $\Longrightarrow$ 

Transform

360 + Exploded Views







Create 3D

Hosi

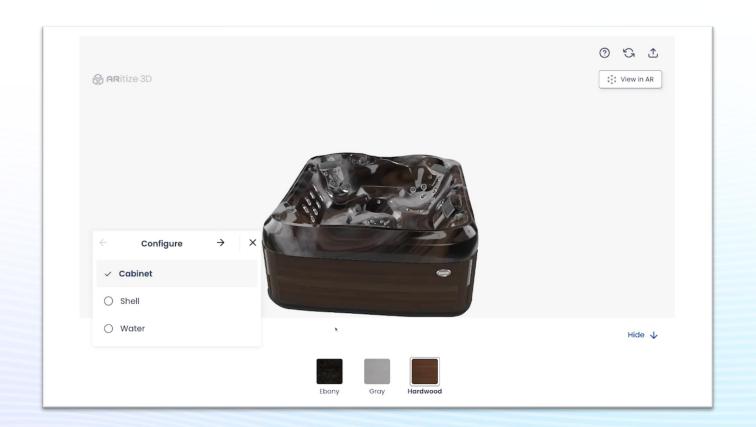
Configure

 $\Longrightarrow$ 

Distribute

Transf

Configurator







Create 3D

Host

Configure



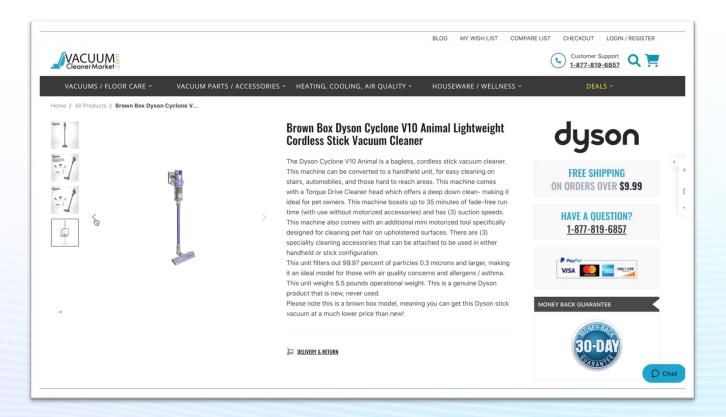
Distribute



Transform

## **3D Carousel**

Reduces Product
Photography costs by
90%!







Create 3D

Host

Configure

 $\Rightarrow$ 

Distribute

Transform

B2B-Virtual
Staging + Product
Photography







Create 3D

Hos'

Configure

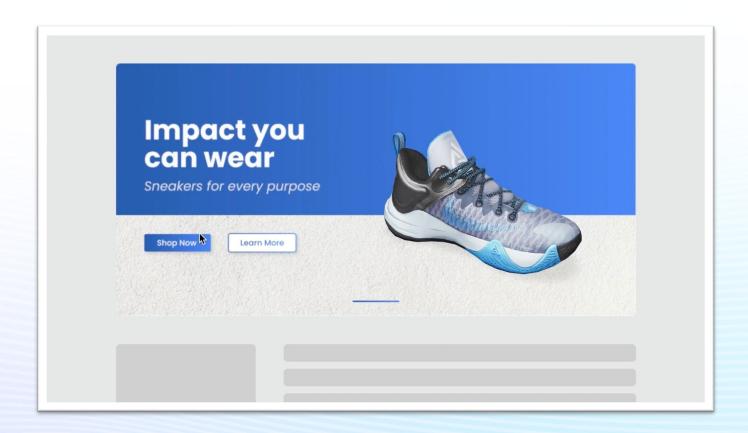


Distribute

Transform



- √ Highter CTR
- **✓ Lower** Returns
- ✓ Engaging, animated 3D AR display ads
- √ Scalable with ARitize 3D



## ARitize Swirl Examples - Interactive!

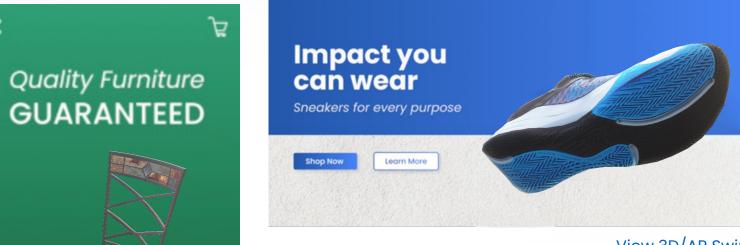




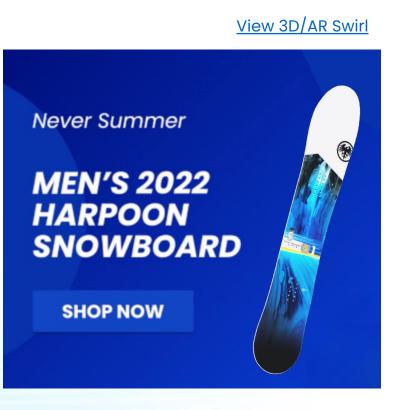
View 3D/AR Swirl

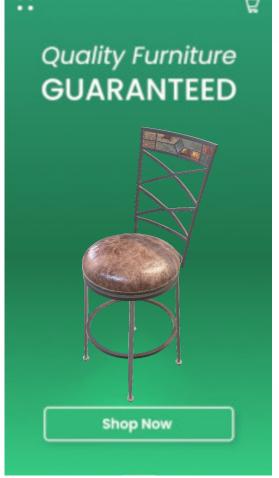


View 3D/AR Swirl



View 3D/AR Swirl









Create 3D

Host

Configure

Distribute

Transforr

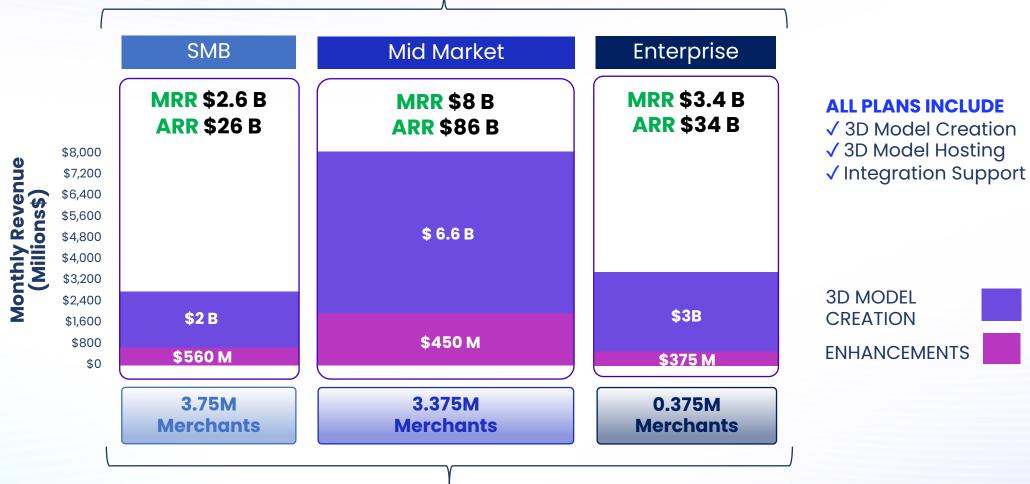












#### 7.5M Merchants with 400 M Product SKUs

### Clients & Target Market



#### **Brands We Work With**













































CLÉ PRIVÉE



POLY & BARK



NEVER SUMMER



























seville classics<sup>®</sup>

#### **Target Market**

Shark NINJA GEARFIRE



Artography





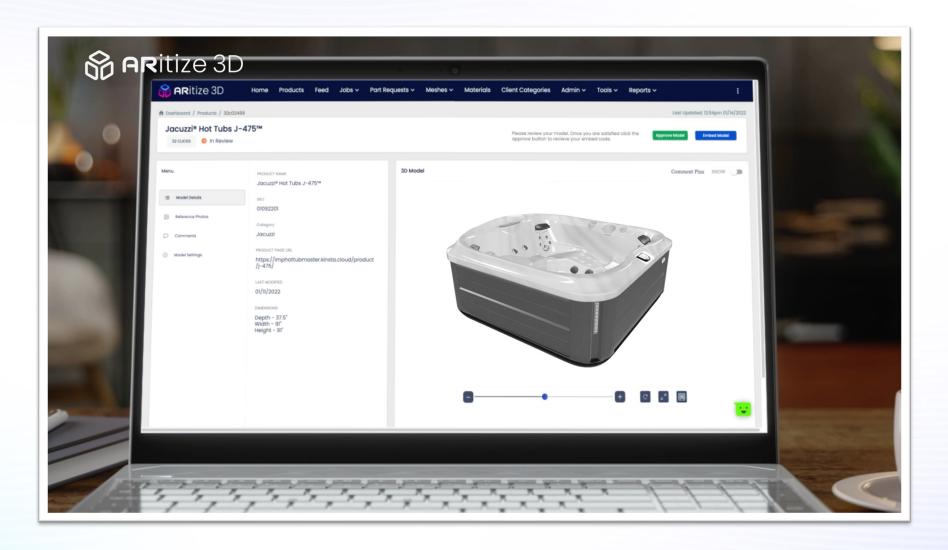






## The 3D AR MODEL Journey One 3D AR MODEL = Endless Uses

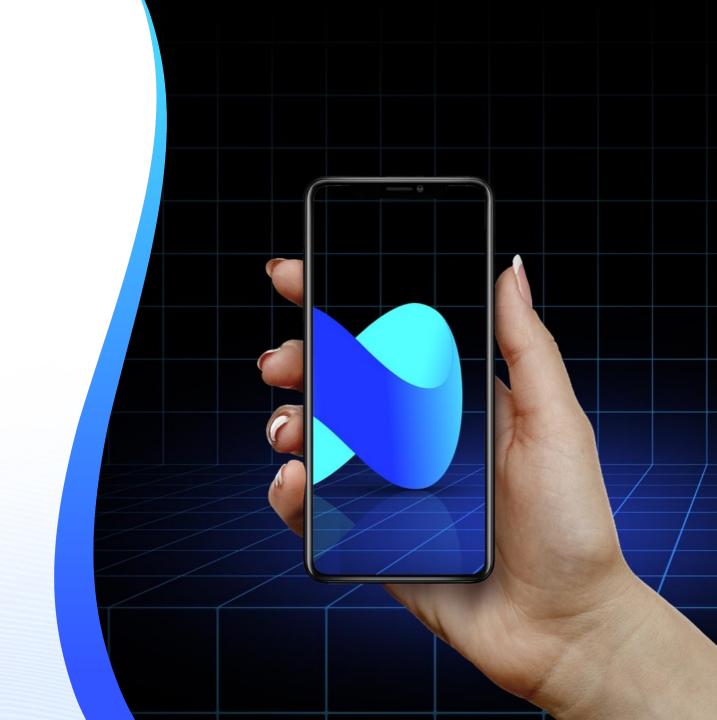






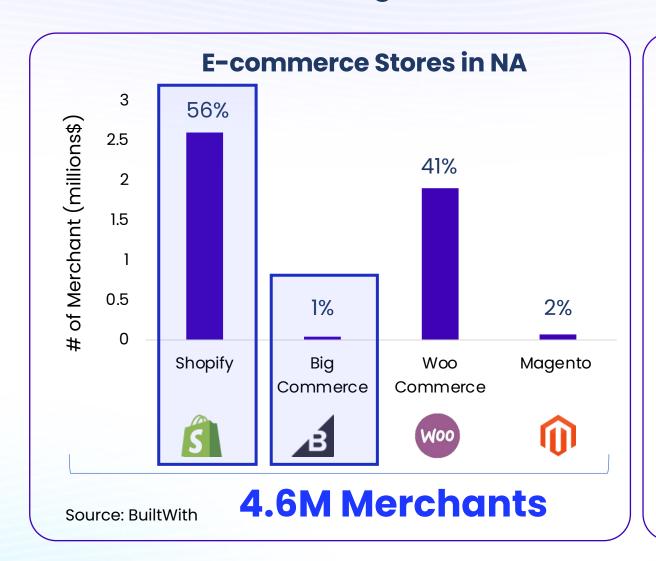


## SaaS Third Party Integration



## **2022** – ARitize 3D Integrations







"The Future of E-commerce is 3D"

Shopify<sup>8</sup>

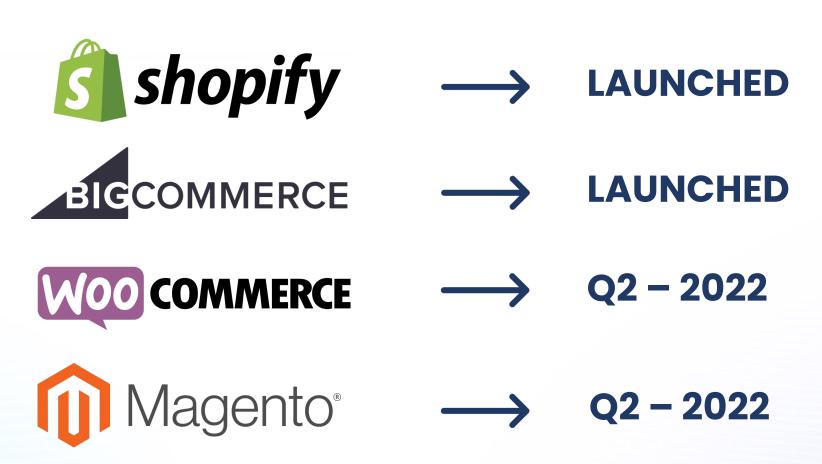
Q1 & Q2 2022

Nextech has **integrated** its ARitize 3D solution directly with **Shopify** and **Big Commerce** through selfservice apps available to all merchants

## Third Party Integration Timeline

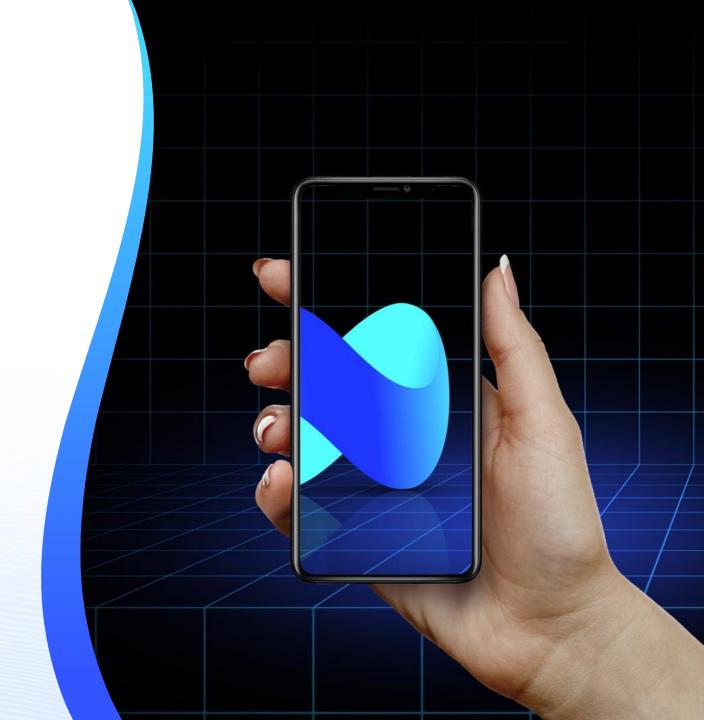


Integration with third party ecommerce platforms gets Nextech's 3D + AR Model creation solution in front of millions of merchants globally





# Creating the Metaverse







## Nextech Metaverse Suite is our subscription-based platform that unifies our entire technology suite of 3D and augmented reality products





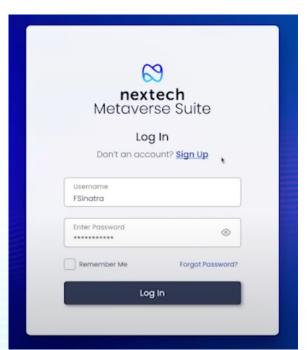


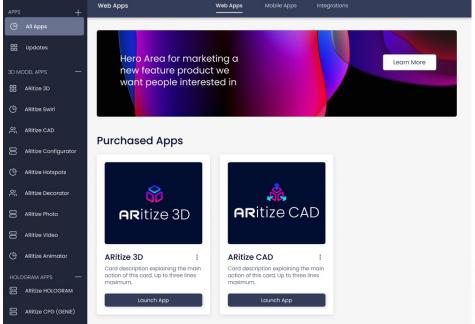


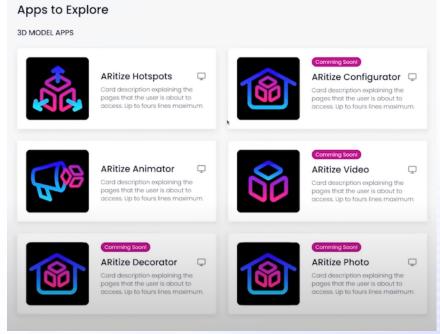












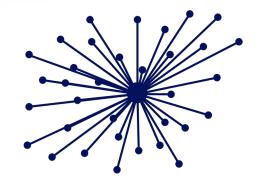
#### Enter the Metaverse!

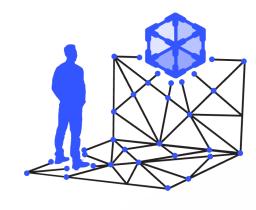


#### The Metaverse is the new Internet

Enhanced to deliver **3D** content, spatially organized information & experiences







**WEB 1.0** 

The Internet connected us to information

WEB 2.0

Social media connected us to **people** 

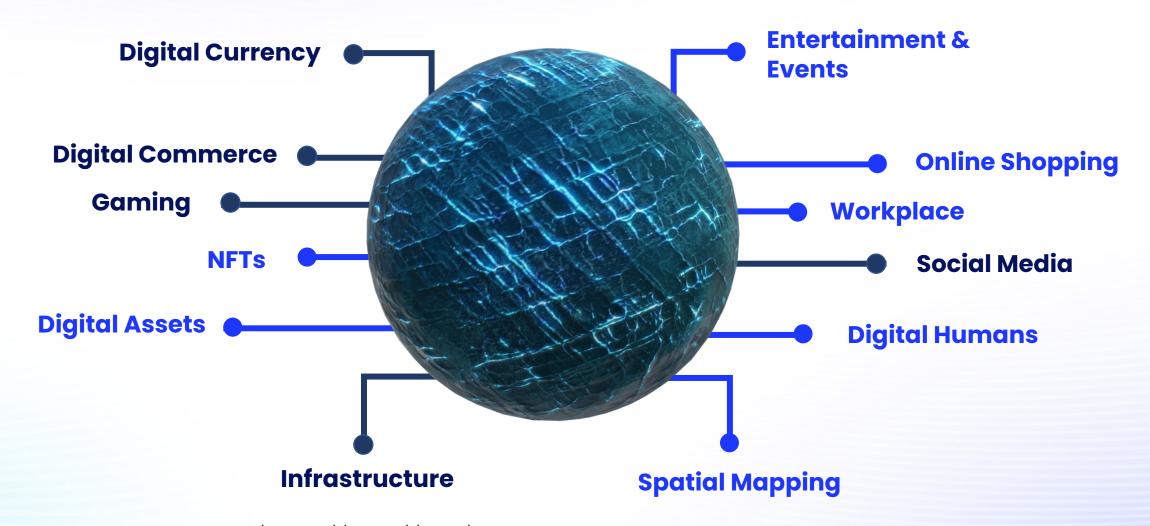
**WEB 3.0** 

The **Metaverse** will connect **objects**, **people**, and **places** 

#### Elements of the Metaverse



Where Nextech Operates



## The Metaverse is the Future of Connectivity



### Nextech has been building the Metaverse since 2018

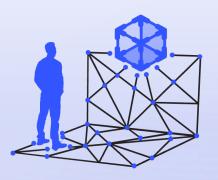
#### CONTENT

AR/3D content, including 3D models, human holograms, NFTs & more.



#### **ENVIRONMENTS**

Through **spatial mapping** & the AR cloud, data is anchored to physical places to enable AR devices to trigger the right experiences.

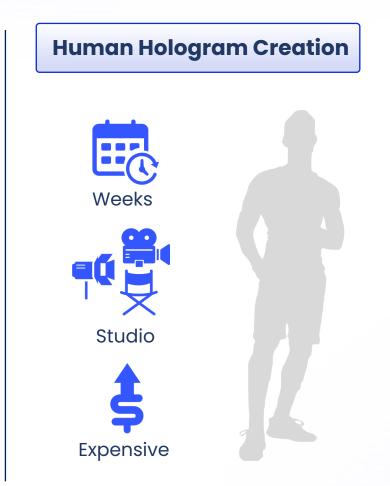


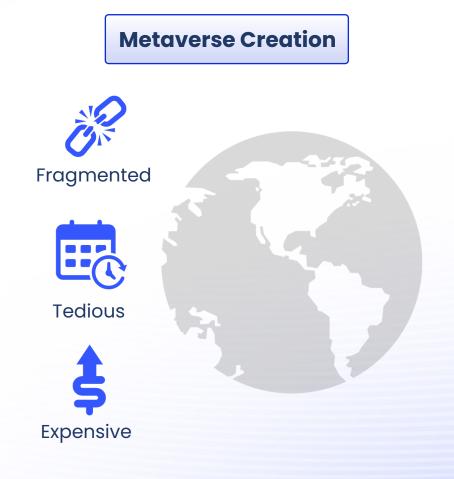
## In the Metaverse - Content is King



#### The barriers to content creation

# **3D Model Creation** Weeks Quality Expensive





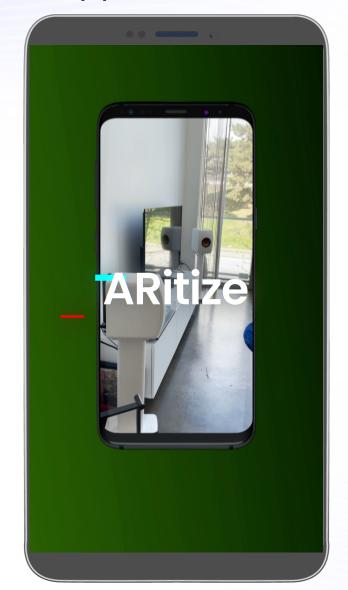
## Aritize Maps- Metaverse Creation App





FIRST mobile app in market for **spatial mapping** and **mini-metaverse**creation!

- √ Smartphone only
- √ Spatial Mapping
- ✓ AR Wayfinding
- √ 3D Products
- ✓ Inter Operable
- X No coding required







Now available as an SDK!





## Create your metaverse in 3 simple steps







### **Create Map**

Create location-based AR maps for events, rental homes, advertisements, and more!

#### **Add Content**

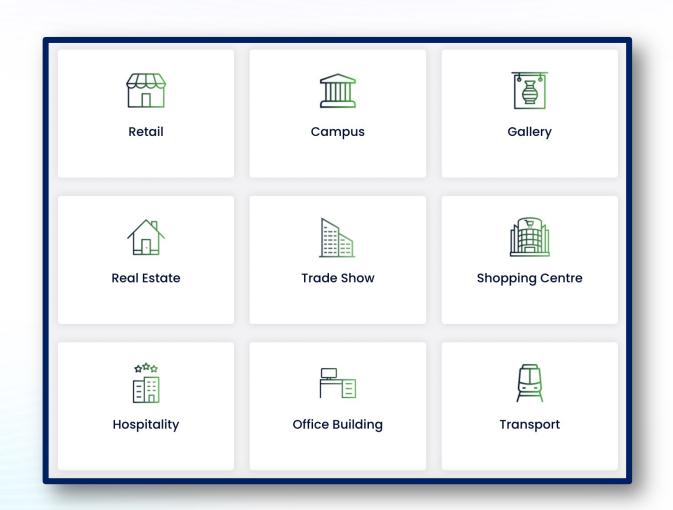
Drag and drop 3D objects, text, audio, images, navigation, and more into your mapped location.

#### **Publish & Share**

Once your map is ready, publish it and share with others as your own mini-metaverse.

#### **Endless Metaverse Use cases**







Spatially map any location, add 3D and holographic content and enter the Metaverse!



### 2022 RC Show Tradeshow Metaverse

Your Metaverse Powered by



<u>Watch Video</u>

## ARitize Holograms – Human Hologram Creation App





## **AR**itize Holograms

The first app on the market that lets you **CREATE, SHARE & VIEW** holograms on your smartphone.

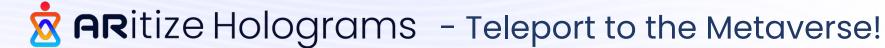
- X No green screens or tech equipment
- √ Smartphone only





Now available as an SDK!







## ARitize yourself in 3 simple steps



#### Create

**FAST!** Create your human hologram in minutes using your smartphone.



#### **Share**

**EASY!** Share your human holograms using a QR code, Tiktok, Twitter & Instagram!



#### **View**

MAGIC! Beam human holograms ANYWHERE and ANY TIME!



# Addressable Market & Industry Validation



## Nextech's Addressable Market













# Financial Highlights & Information



## Rapid Growth Is Being Fueled by Innovation







## **2021 Highlights**

- Annual Total Revenue \$25.9M (up 47% from 2020)
  - Product Sales \$19.2M (up 38% from 2020)
  - Technology Services \$5.3M (up 55% from 2020)
  - Renewable Software Licenses \$1.4M (up 316% from 2020)
- Annual Total Gross Profit \$9.8M (flat with 2020)
  - Product Sales \$8.0M (up 14% from 2020)
  - Technology Services \$1.8M (not comparable to 2020 as measured on different basis)

## 2022 Q1 Highlights and Q2 Outlook



- 62% increase in sequential quarterly ARR (Annual Recurring Rev) growth from Q4 2021-Q1 2022
- In 2022 first 6 weeks of Q2, 3D-AR model business has already surpassed our entire Q1 in ARR contract revenue
- Average dollar amount of 3D AR model deals increased 100% from Q4 to \$10,000 on avg.
- Q1 Annual Recurring or Repeat Revenue now at record \$1,346,000
- Two new 3D models deals signed in six figures year to date 2022



As of May 18, 2022

Share Price: \$0.39 USD		
Shares Outstanding	99.6 Million	
52 week (high-low)	\$0.39 - \$3.00 USD	
Market Capitalization	\$39 Million USD	
Insider Ownership	~15%	
Cash (as reported for Q1 in CAD)	\$10.8 Million	



## Thank you

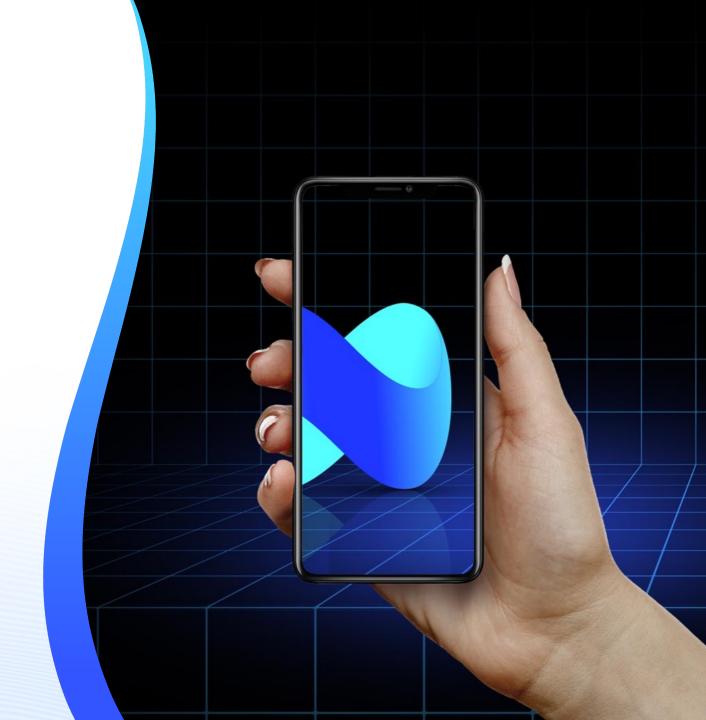
## **Contact Us**

Nextech AR Solutions Corp. 2022 | 121 Richmond Street West, Suite 501, Toronto, Ontario, Canada M5H 2K1

<u>Investor.relations@nextechar.com</u> | www.nextechar.com

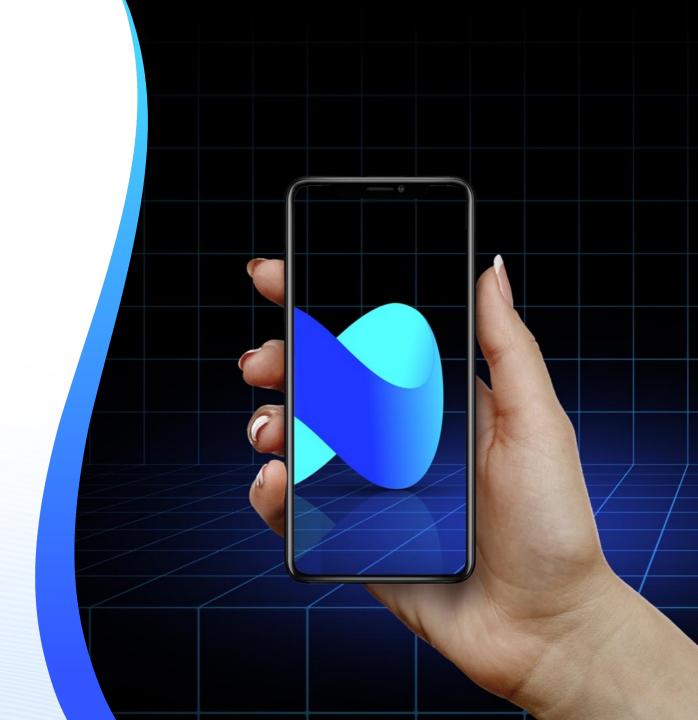


# Appendix





## ARitize Maps Videos & Examples



## Aritize Maps- Metaverse Creation App

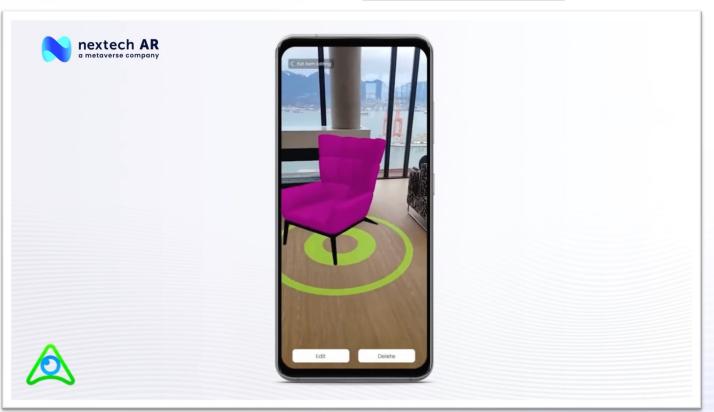








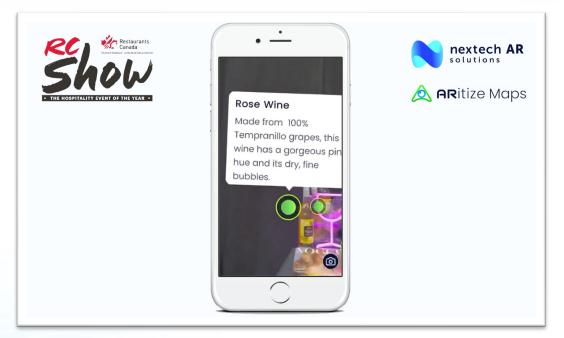
FIRST mobile app in market for **spatial mapping** and **mini-metaverse** creation!





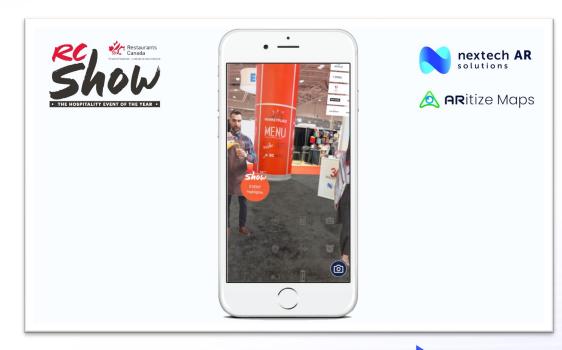


#### Wine Showcase



<u>Watch Video</u>

## **AR Wayfinding**



<u>Watch Video</u>



## The City of London Metaverse



Visuals and music from Guildhall School of Music & Drama and London Symphony Orchestra.

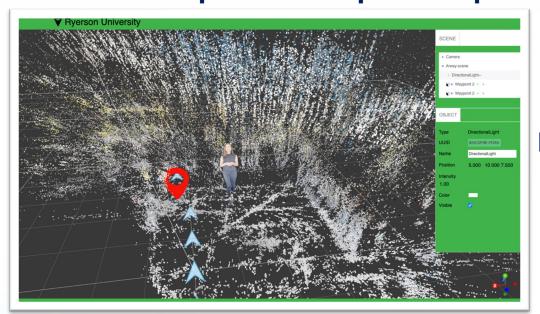




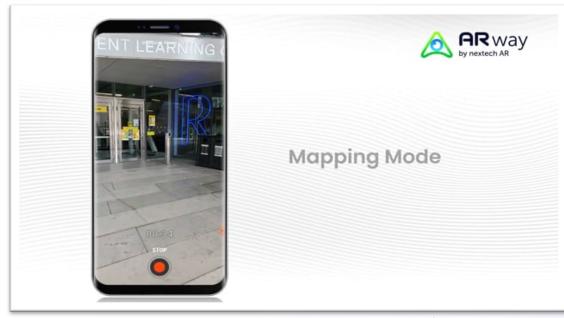


## The Ryerson University Metaverse

#### **AR content placed into Spatial Map**



#### **Metaverse Experience**



<u>Watch Video</u>

#### **Metaverse Products:**



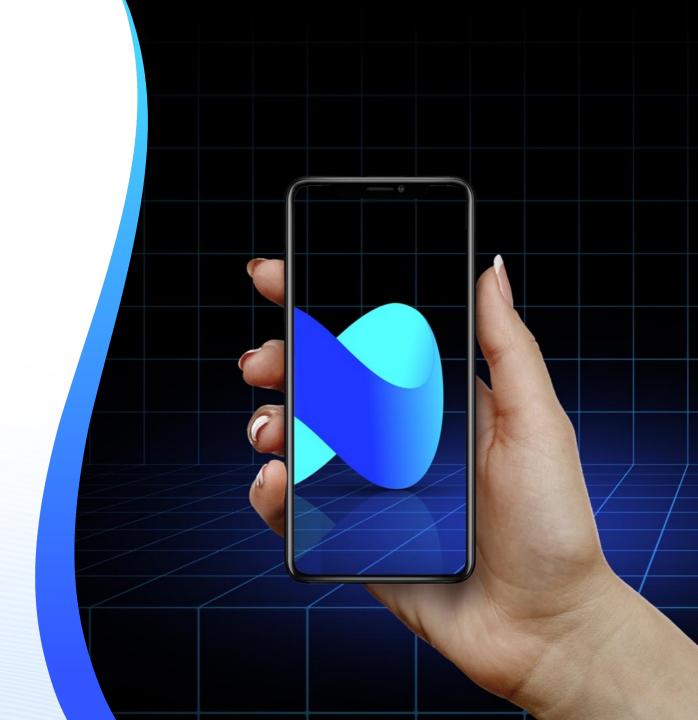






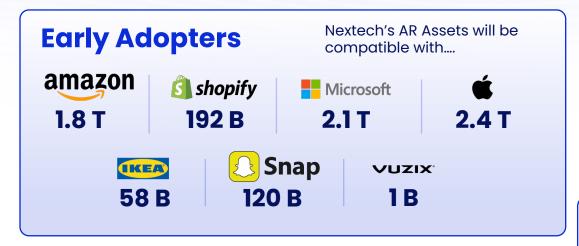


# Big Tech & Industry Validation



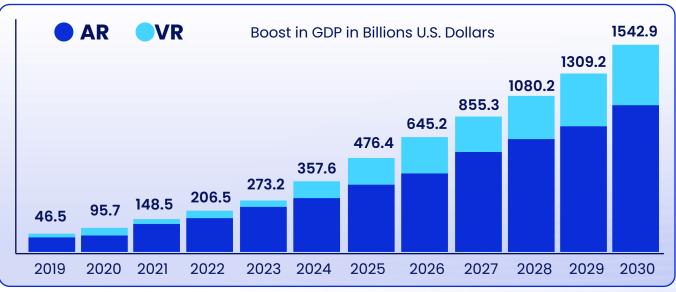
## The AR Revolution Has Begun!











Source: Statista 2021

Source: eMarketer ID 379045

## What Are The Analysts Saying?



2020	66 Augmented Reality and Virtual Reality Will Transform Selling**	Gartner
2020	66 The augmented reality market is expected to register a CAGR of 83.3% over the forecast period 2021 to 2026, expected to reach 225.77 billion by 2026**	Mordor Intelligence
2020	66 By 2025, nearly 75% of the global population and almost all smartphone users will be frequent AR users – providing a massive market opportunity for ecommerce businesses	Mordor Intelligence
2021	** Today, there are more than 100 million and growing consumers shopping with AR online and in stores**	Snap Inc.
2021	66 By 2025, nearly 75% of the global population and almost all smartphone users will be frequent AR users - providing a massive market opportunity for ecommerce businesses	Snap Inc.

## Big Tech's Commitment to Augmented Reality



### 1 Billion Apple Devices Use AR

"AR is the next big thing. Whether it's health, education, gaming or retail, I'm already seeing AR take off in some of these areas with use of the phone. And I think the promise is even greater in the future."

Tim Cook, CEO Apple



#### \$15 Billion Invested

"Our goal is to make AR technology more affordable and accessible, including bringing some of these technical advancements into our suite of communication products."

Sundar Pichai, Google





#### **\$6 Billion Invested**

facebook. (

Meta

"I believe the metaverse is the next chapter For the internet. "

Mark Zuckerberg, CEO Facebook



#### \$20 Billion Invested

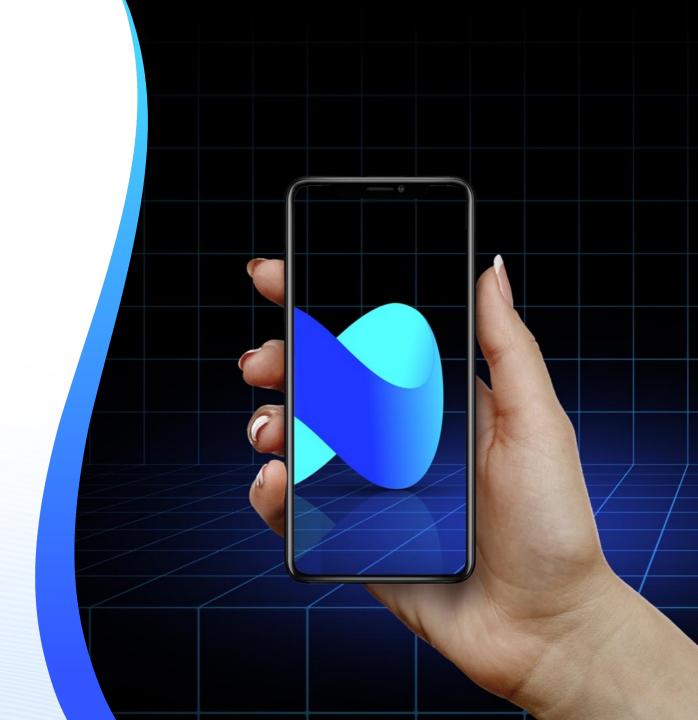
"We'll probably see a range of AR devices and platforms in the coming years. Obviously with Microsoft and the HoloLens, it's more of a 'full-field glasses' scenario. But I think the world is ready."

Satya Nadella, CEO Microsoft





# Additional Products & AR Solutions







## Event Management Platform

- ✓ Virtual, Hybrid & Live Events
- ✓ Interactive Floorplans
- √ Booth Sales
- √ Ticketing
- ✓ Marketplace



## Map D – 365 Meta Marketplace





365 Marketplace

✓ **LAUNCHED** at the 2022 RC Show by Restaurants Canada



Click here to watch

### **ARitize CPG**

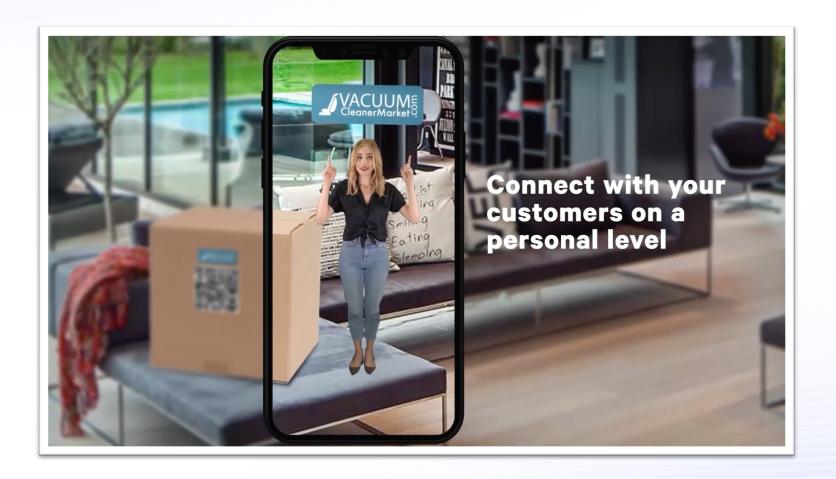




## ARitize CPG

Augmented Reality experiences for consumer packaged goods (CPG)

- √ Engage customers with interactive packaging
- √ Build loyal repeat customers
- √ Improve brand awareness
- √ Increase sales with direct path
  to purchase





## ARitize CPG - Bothwell Cheese



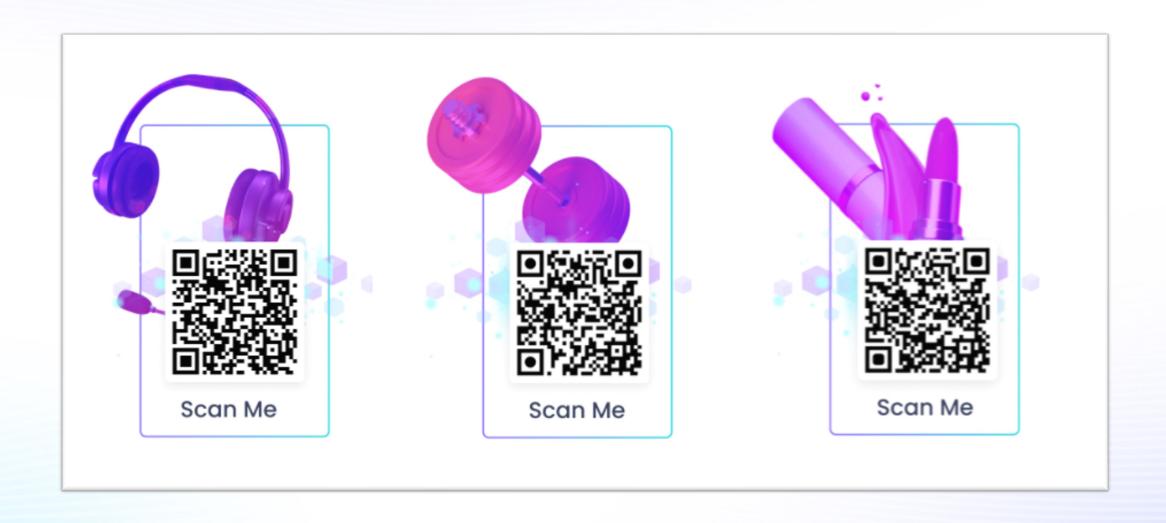
- Augmented Reality experience is triggered by QR code on Bothwell Cheese packaging.
- Consumers are introduced to Bothwell's own chef John via a floor anchored human hologram, who walks them through Bothwell's cheese portfolio.
- The experience can be found on 5 Bothwell Cheese products distributed at all major retailers and independent stores across Canada.



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## TRY IT YOURSELF: ARitize CPG Examples Use Your Smartphone Camera To Scan The QR Codes





#### **ARitize Labs**





Immersive Augmented Reality Labs for Higher Education

- ✓ Drive engagement
- √ Improve quality of learning
- ✓ Increase applicants &
- enrollments
- √ Reduce Costs



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## ARitize Labs - Early Adopter & LT Customer



nextech AR



S5 AR Science
Labs Developed

5,000
Students Served





Based on the success of the initial 50 AR Labs developed for Ryerson University's Faculty of Science, the University has ordered an additional 35 AR Labs.

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